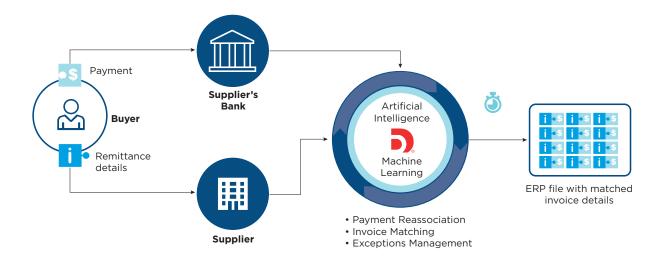




## Automate Invoice To Cash Application For Any Payment Through Any Channel On Any Device



Corporations and financial institutions have sought a way to improve their payment and invoice matching solutions for all payment streams, particularly for new electronic streams. Most importantly, they are in need of an endto-end solution that matches remittance data to electronic payments. With most electronic payment systems, corporations receive payments without remittance details and then must manually find the remittance detail in separate systems, such as email. This can waste valuable person-hours, delay cash application, and result in errors.

Deluxe's advanced Payment Reassociation
Service, part of our powerful receivables
management suite of solutions, is a straightthrough-processing service that automatically
matches incoming electronic and paper payments
to open invoice remittance details from your
accounts receivables processing system using
machine learning and sophisticated algorithms.

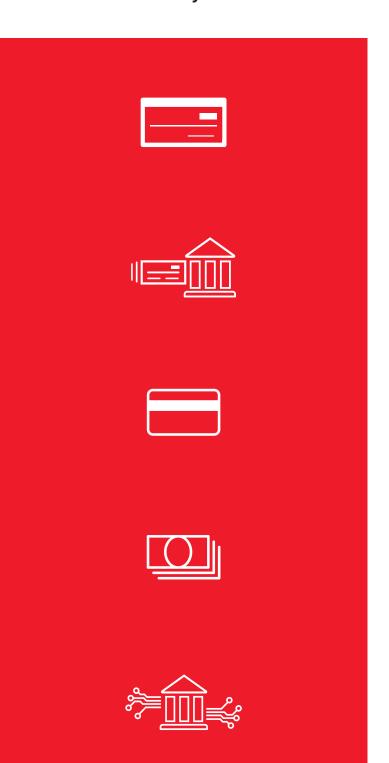
This end-to-end solution provides improved visibility across the payment lifecycle, giving you faster access to cash while improving customer support across the board.

Our AR payments processing system creates positive cause-and-effect relationships for your organization. Credit is restored quickly, so you can manage credit limits more favorably and drive more revenue growth. With our automation, there are fewer payments exceptions, so customer service improves. And the user-friendly service offers significant labor-savings, so you can keep staffing costs down today and in the future as your mix of payments grows and changes.

The integrated platform expedites every step along the payments processing chain and allows you to customize the workflow to meet the specific needs of your business process. Parameter-driven business process design eliminates the costly customizations that many other competing solutions require and allows you to begin processing quickly.



## Dramatically Improve Processing Rates, Lower Costs, And Reduce Exceptions With Deluxe's Payment Reassociation Service



Offers significant labor savings. Keep staffing costs down, even as your mix of payments grows and changes. With this cost saving solution, your current staff can be re-deployed to other value-added projects within your organization.

**Reduces payment exceptions.** Enhanced machine learning automates processing before items become exceptions. Fewer payments exceptions equals improved customer service.

**Rebuilds customer credit faster.** Credit is restored quickly so you can manage credit limits more favorably and drive more revenue growth.

Improves straight-through processing rates. By automating the entire cash application using our end-to-end, integrated payments solution, processing rates can be increased by up to 95%.

**Reduces DSO** (days sales outstanding) and improves payments support and tracking, resulting in fewer AR credit write-offs.

### Payment reassociation service features & capabilities

- » Same-day payments posting, with cash application algorithms that can automatically post more than 90 percent of all payments (checks, ACH, EFT, credit cards) to open accounts receivable (AR)
- » Can also post to "account" if required by business rules
- » Google-like searching and quick, single-click resolution for easy exceptions handling
- » Integrated user-based role management allows for easy training and management across the enterprise modules
- » Single enterprise suite built on hosted delivery, allows for quick implementation with little or no IT intervention





### **Key Questions To Ask About Your Business**

# What is your cash application processing environment today?

» How many staff do you have dedicated to this process? What is your projection for headcount increases over the next three years?

Deluxe's Payment Reassociation Service can significantly reduce the effort your staff is doing today, and more importantly, allow you to scale in the future with less cost. With this cost saving solution, the current staff can be re-deployed to other value-added projects within your organization.

» How many payments do you receive by check, ACH, EFT and credit card?

Deluxe's Payment Reassociation Service handles all payment types. With ACH payments increasing, it creates even more challenges for your business process. Our service can read ACH remittances exactly like all other remittance documents, with no time consuming "template learning" process that is required by many other AR automation solutions in the market today.

How much time do you dedicate to ACH exceptions from lockbox processing? Do you have delays in posting because of data entry errors? How is this handled?

Customers that have eliminated the costly keying of data have experienced faster reconciliation, less costly posting errors, improved research time, and can manage the operation with less people. Many companies consider moving the scanning process in-house after several months of operation to eliminate all bank costs.



### Deluxe As A Business Partner



By any measure, receivables management is a complex, time-consuming function that hinders the ability of corporations to gain and use information accurately and effectively.

Deluxe is a leader in payments and receivables automation. Our technology is used to process over 3.5 billion transactions annually. We have unique intellectual property in payments and receivables automation. We have been a pioneer in the markets we serve:

- » Receivables360® received the top rating from CEB TowerGroup
- » Deluxe has the No. 1 market position in wholesale and retail lockbox
- » Deluxe's RDC solution has received top ratings from Celent and Aite Group
- » Flexible deployment models: in-house, hosted and BPO

Receivables360® brings to bear Deluxe's expertise and thought leadership in payments and receivables automation. We welcome the opportunity to help you build your integrated receivables roadmap. Our platform and experience will allow you to get to market quicker and at a lower price than building in-house.



Contact us today.

**WEB** 

fi.deluxe.com

CALL

800.937.0017

...or contact your Deluxe sales representative.

### **About Deluxe**

At Deluxe, we champion businesses so communities can thrive. Our products and services help businesses, both big and small, start, grow and operate more efficiently. We do this with trusted and tech-forward solutions in areas like Cloud, Promotional Products, Payments and Checks, with more than 4,600 financial institution clients and nearly 4.8mm small business customers across North America.

Payment options are growing rapidly and choice is expected today. The technology Deluxe Payment Solutions offers helps businesses give their customers more options to pay. From treasury management to retail and payroll, our solutions optimize all aspects of a payment ecosystem with the power to give, take and process payments.